

Professional

\$16 \$24 USD/user/month

- Start from 5 users
- Includes all basic features

Most Popular

Custom

\$20 \$28 USD/user/month

- Start from 5 users
- · Includes all basic features
- Advanced customization options

Offer available exclusively for first-time subscribers.

Start Your 30-Day Free Trial

Sign up for the free trial, which gives you access for 30 days with full support service.



No credit card is required to sign up for the free trial. You get to try out Kintone's features completely free of



Contact Us

Kintone Handbook

Build Custom Solutions for Your Work

Trusted by over 30,000+ Customers



50+ Free

App Templates

Workplace Platform for Any Industry

Reliable
Customer Support







For inquiries about the service, please visit the Kintone website.

https://www.kintone.com/en-sea/

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The information in this handbook is subject to change. August 2025 edition

What Kintone can do for you



Kintone is a customizable workplace platform that lets you manage your team's data, tasks, and communication in one central place.

Centralize and organize your work

Kintone's customizable workplace platform lets you track and share your tasks and data for effortless collaboration.



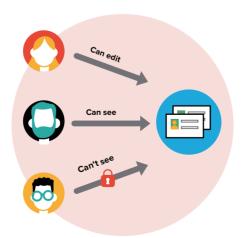


 Use drag-and-drop to create the database apps you want

Kintone lets you build business apps for any work task or process using our intuitive drag-and-drop interface.

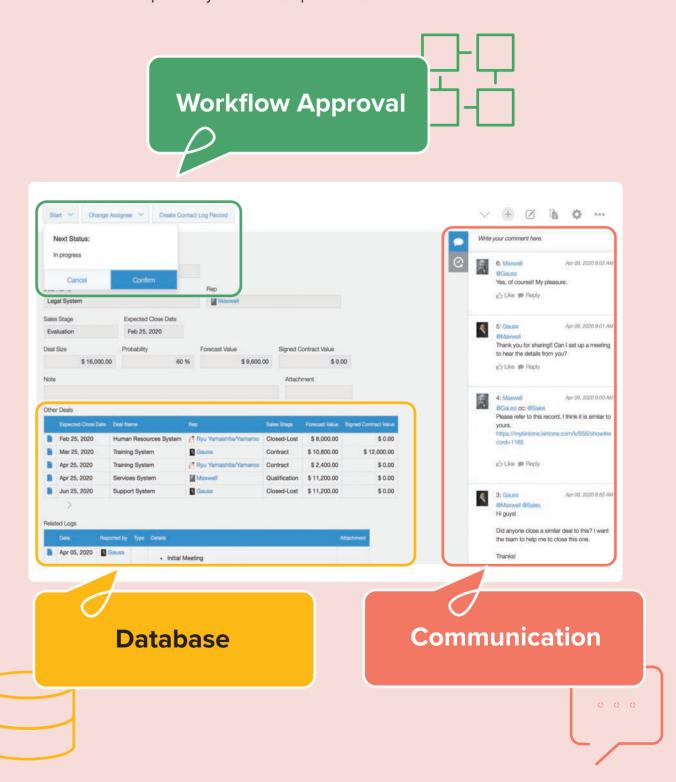
Control who sees what

Kintone's granular permissions controls let you choose who sees what—meaning everyone can access the same data records while not always seeing the same thing.



How Kintone works

Kintone brings your data, workflows, and communication together in one place to streamline and optimize your team's operations.



Build Custom Solutions for Your Work with Kintone

Solutions for All Employees

Internal Communication

- Notices & instructions
- Company portals
- Employee surveys

- Management
- Manuals Contracts

Work Requests and Approvals

- · Seal imprint requests
- Internal proposals
- Expense reports Attendance reports
- · Business trip requests

Internal FAQ Management

- Knowledge base
- Employee help desk

Third-Party Collaboration

- Project management
- Communication
- · File sharing

Solutions for Teams

Sales & Customer Support

- Customer data management
- · Lead management
- · Quotation management
- Activity logs

- · Customer inquiry
- · Outbound call list

HR & Admin

- · Contract management
- · Employee directory
- Recruitment management

- · Onboarding & offboarding management
- · Employee training content management

Marketing

- Task management
- · Event management
- · Creative production management
- · Outsourcing management

IT Support

- · Inquiry management
- · Device management
- · IT asset management
- · Help desk

Sales Admin

- · Order management
- · Invoicing management

· Shipment management

Accounting & Finance

- · Product management
- Inbound and outbound logistics management
- · Inventory management
- · Cost accounting

Manufacturing & Production Planning

- · Project management
- Production planning management
- · Work records and results registration
- · Resource tracking
- · Evaluation management

Common Pain Points Kintone Can Solve



Struggling with Excel Overload

Are you tired of dealing with Excel files that are slow to load or confusing to manage due to multiple versions of the same file?





CRM & Sales Lead Management

Do you find yourself slowed down by work duplication and poor project management?



Approval Workflows

Do you have to be in the office to approve requests? Are you juggling requests coming in from multiple sources?



Project Management

Are different formats and limited visibility into overall progress leaving you overwhelmed?

See p.11



Order Management and Invoicing

Is inefficient communication slowing you down?

See p.13

1 Excel Files That Are Slow to Load or Hard to Manage Due to Difficulty in Identifying the Latest Version



As Excel files grow bigger with more data, so do the delays they cause due to slow loading or difficulties in identifying the latest version. Excel files managed by a few key team members prevent efficient information sharing.

Build a Kintone App Your Team Can Edit, Share, and Manage Together



Simply upload your Excel files to build Kintone apps tailored to your needs.



Centrally managed data in the Cloud gives your team quick access to the latest data and visibility into what needs to be done.

2 Time-Consuming Data Aggregation

· Too many versions

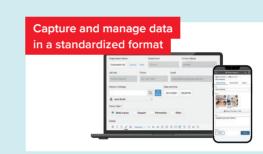
· Key-person dependency



- Various formats
- Time-consuming data aggregation

Using non-standardized Excel files for daily reports and project data makes data collection and calculations time-consuming and cumbersome.

Streamline Data Aggregation with Standardized Formats



Whether you are on your PC or smartphone, standardized formats ensure a consistent level of data granularity across devices.



You can set filter conditions and turn your stored data into graphs. Graphs automatically reflect the latest data, eliminating the need to redo reports or analyses for every data update.

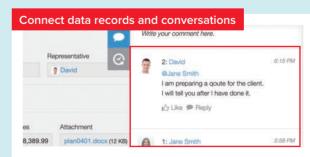
3 Communication Mishaps



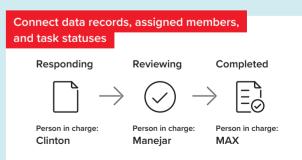
- · Missed communications
- Miscommunications
- · Key-person dependency

Sharing data through Excel files often leads to scattered information across inboxes and chat messages, resulting in missed communications and miscommunications.

Boost Your Productivity by Keeping All Relevant Information and Communication on Kintone's All-in-One Workplace Platform

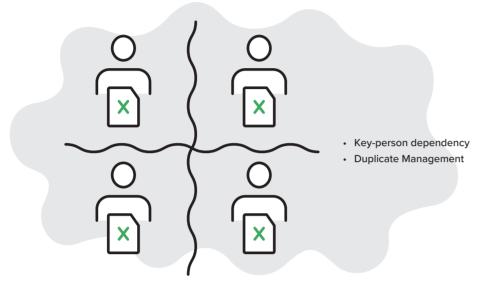


Write your comments alongside the data you're discussing, keeping relevant information in one place.



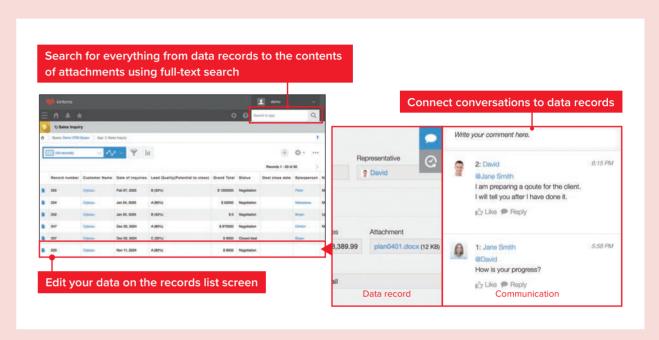
Link tasks with assigned members and statuses to track your specific workflows. This helps visualize your workflows, ensuring that no tasks are forgotten.

1 Key-Person Dependency & Duplicate Management



Managing customer data, leads, and activity logs in Excel files or personal planners hinders real-time information sharing - even with team members nearby - and delays business operations.

Manage Both Data and Relevant Discussions in One Central Workspace, Eliminating Key-Person Dependency and Duplicate Management

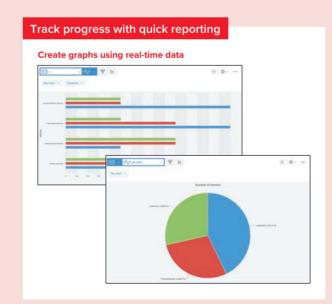


2 Poor Visibility Into the Big Picture

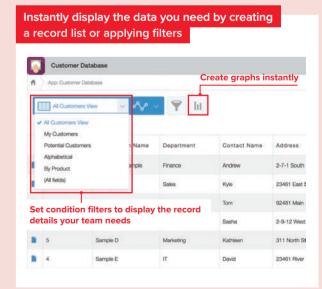


Various formats, slow-loading Excel files, and confusion over the latest version delay the data aggregation process and overall project progress, which can potentially cost you business opportunities.

Get a Big Picture View with Standardized Formats

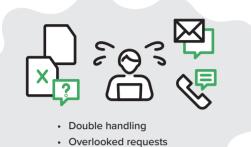


Set filter conditions and turn your data into graphs. Graphs automatically reflect the latest data, eliminating the need to redo reports or analyses for every data update.



You can specify detailed filter conditions to display data records you need in the list. Filter conditions can be saved for quick access the next time you need to view the same records.

Work Requests Coming in from Different Sources Risk Being Overlooked or Processed More than Once

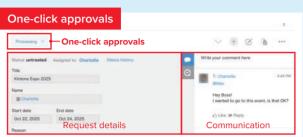


Work requests coming in from different channels such as Excel, email, WhatsApp, and phone are prone to being overlooked or processed more than once.

Centralize All of Your Work Requests in One Place and Track Statuses and Assigned Members



No more hunting through Excel sheets, emails, and WhatsApp messages. Centralize all work requests on Kintone and easily monitor progress and accountability, ensuring nothing is overlooked.



Discuss and approve the request on the same page at the click of a button.

2 Managers Cannot Grant Approvals or Search for Past Requests Outside the Office



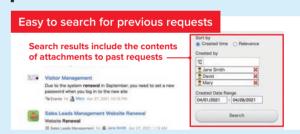
- Mountain of paper documents
- · Not accessible from outside the office
- The approval process stops when the manager is away from the office

Approval workflows involving paper and physical signatures can't move forward when the manager is out of the office. Searching for past requests is time-consuming.

One-Click Approvals, Anytime Quick Search for Previous Requests



Real-time smartphone notifications ensure that urgent requests are addressed. Approve requests with a single click, leaving no request unprocessed, even when you're away on a business trip.



You can quickly search for past requests stored in your Kintone app, including the content of attached files.

The Current System Does Not Adapt to the Team's Workflows and Is Not User Friendly



Requests are processed by a non-customizable system that does not adapt to company-specific details and approval workflows. Outsourcing system modifications takes time.

Drag-and-Drop Your Way to Custom Workflows and Stay On Top of Any Work Requests

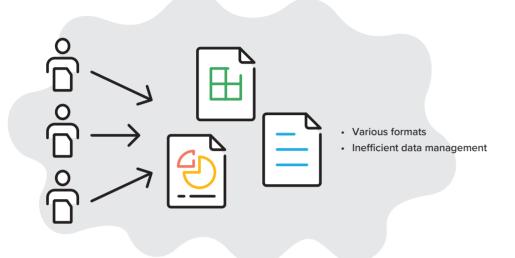


Kintone's drag-and-drop interface lets you design an app as intuitively as drawing on paper. You can quickly update an app to reflect the team's feedback, ensuring a stress-free data entry experience for your team.



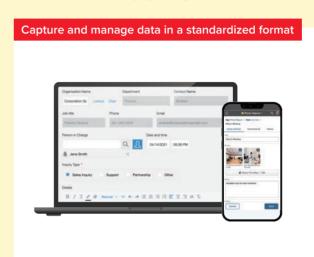
50+ ready-to-use sample apps. Kintone offers solutions for all kinds of approval workflows.

1 Various Formats Complicate Project Management

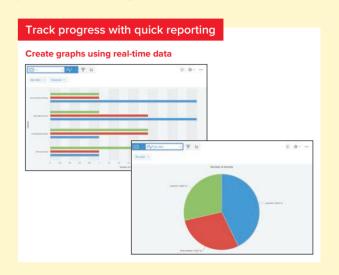


Handling projects through multiple Excel sheets complicates project management. Data aggregation also takes too much time and effort.

Capture Data in Standardized Formats and Streamline the Data Aggregation and Project Management Process

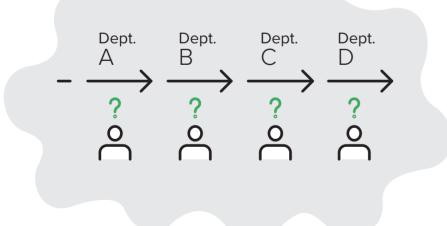


Kintone's standardized format lets you capture and manage your data on both your PC and smartphone without any change in information granularity.



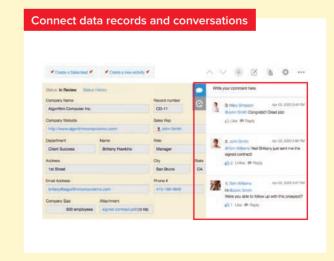
Set filter conditions and turn your data into graphs. Graphs automatically reflect the latest data, eliminating the need to redo reports or analyses for every data update.

Poor Visibility Into the Project Progress

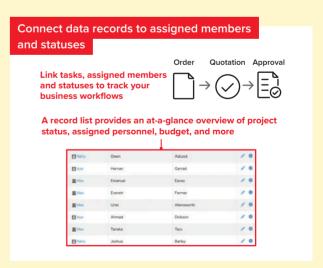


Progress tracking gets tricky when multiple departments manage different project phases, complicating decision-making and slowing down outcomes.

Consolidate Data and Communication in One Place to Effortlessly Track Your Business Operations



You can add comments, instructions and feedback alongside individual data records, keeping relevant information in one central place.



Visualized project workflows ensure that no tasks are overlooked.

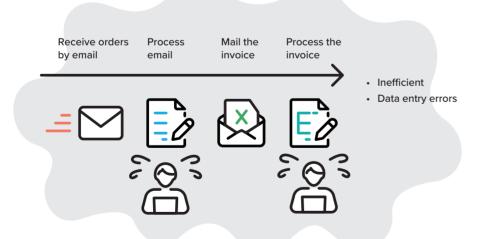
1 Scattered Information Obscures the Overall Progress



Limited visibility into who is working on what may cause unexpected issues.

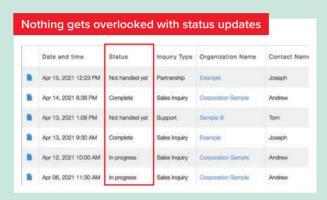
Supercharge your efficiency with Extensions

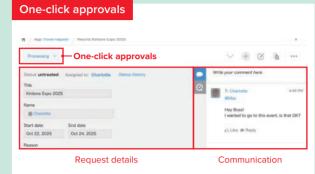
2 Complicated Workflows and Communication Channels Reduce Efficiency and Cause Data Entry Errors



Productivity suffers due to a complex and inefficient order management process that uses emails for receiving orders and Excel sheets for generating order forms. Some data may be missed or overlooked in the data entry process.

Capture Data in Standardized Formats and Track Overall Progress and Who Needs to Take Action

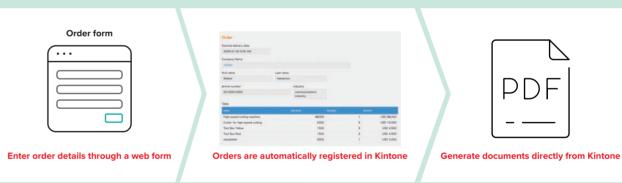




No more hunting through Excel sheets, emails, and fax messages. Centralize all work requests on Kintone and easily monitor progress and accountability, ensuring nothing is overlooked.

Discuss the details about an order or invoice on the same screen. You can grant approvals with one click

Streamline your operation into one platform



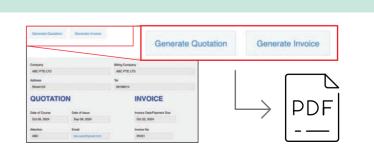
With Kintone, you can integrate with web form services to receive orders and centralize your data and operations in one place.

This eliminates manual data entry errors and significantly boosts your team's efficiency by reducing administrative workload.

*Web forms are available through third-party services and require integration with Kintone.

Transform your data into professional documents with just one click

Instantly generate documents such as quotes, invoices, contracts, and more — eliminating hours of manual preparation.



*Document merging functionality is included with the Kintone Custom plan or can be added via extension. For details on the Kintone Custom plan, see page 15.

Do more with Kintone Custom to streamlines your work

Gain insights into daily performance using budget vs actual data



- · Support accurate data entry
- · Match and aggregate data from multiple
- · Tabulate data automatically at the specified time

Real-time inventory tracking



· Automatically increase or decrease inventory across relevant apps

Get a quick overview of a project schedule and details



- · Gantt chart view
- · Side-by-side display of the record view and details

Business Form Generation



Generate template-based PDFs containing registered data. Generated PDFs can be exported and edited in Excel.

Account Statements



Export a set of documents with different layouts such as an invoice on one page and account statement on another.

Sales Calculation



Calculate sales by product and purchases by supplier.

Record Locking



Lock your record to prevent other team members from editing it simultaneously.

Maps



Add Google Maps and more to your Kintone apps.

QR Code Scanner



Scan a QR code using your smartphone camera on Kintone's screen.

Due Date Calculation



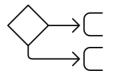
Easily calculate specific dates such as the end of next month or the end of this fiscal

Byte Limits



Opt for byte limits over character limits to ensure seamless integrations with other

Conditionally Required Fields



Define requirements based on conditions, such as making a field mandatory for a request form or requiring option selection for a specific plan.

Plug-ins and Integration Services Further Expand What You Can Do with Kintone

Upgrade your Kintone experience with one of many third-party integration services, including a wide selection of APIs and plugins.

Types of Extensions



Plug-ins

Plug-ins are packaged customization files that offer an easy way to further customize your Kintone platform setup without writing or altering code.

box



Third-Party Integrations

Third-party integrations let you extend Kintone's capabilities by connecting your Kintone platform with other software services you might already use.

Box

Use Box to manage files in your Kintone domain

Dropbox

Use Dropbox to manage files in your Kintone domain.

HubSpot+Kintone

By Hubspot

Sync data between Kintone and HubSpot without manual data entry or messy, time-consuming imports using Hubspot's Operations Hub.





FormBridge

By TOYOKUMO

Creating online surveys, questionnaires, registrations, applications, and more. Simply create your public-facing web form and map the fields to your Kintone database.



Gmail + Kintone

Looking for a way to supply Kintone with information from your emails? Set up this Zap and we can track everything that hits your inbox or only a specific label on Gmail. It then will trigger with every new email that arrives according to your options, adding the information as a new record on Kintone automatically and reliably.



Google Calendar + Kintone

Use your Google Calendar events data within your custom Kintone application. Google Calendar event data can be attached to client, employee, project, and other records within the Kintone platform.



...And More!

...And More!

• Security Matters

Robust cloud infrastructure that provides safety and security for organizational information sharing.



Security Features



Meticulous account management functionality

A variety of management functions are offered in order to keep user accounts secure.

- Account integration
- Features to prevent unauthorized access
- Activity log checking
- Access permission control



Highly reliable infrastructure operations

Kintone utilizes Amazon Web Services(AWS) hosting infrastructure.

Our services are geo-redundantly replicated across multiple availability zones for high availability and reliability

- Infrastructure
- Fault-tolerant measures
- Service Level Objective (SLO)
- Uptime percentages



Security protection initiatives

We have a team dedicated to protect customer security.

- O Dedicated security incident response team
- Third-party security audits
- Security policy
- Cooperation with external parties

Support

You Can Count On Our Customer Support Team Both Before and After Deploying Kintone.



Customer's Voice

Users of Kintone have shared positive feedback regarding the platform's flexibility and user-friendly interface



Increased leads by 15 times

"Transitioning from chaotic spreadsheets to Kintone allowed us to centralize and visualize our sales data, empowering us to drive business growth."



Complete 90 minutes of work in 5 minutes

"With Kintone, we were able to eliminate errors and repetitive data entry by streamlining our processes, cutting down sales prep time from 90 minutes to just 5 minutes."



Improved collaboration

"Kintone's centralized platform enables real-time data management, allowing us to easily and quickly share information across multiple departments, ensuring everyone is on the same page."

